

Action Steps

Name : _____

Phone: _____

1. Set a goal worth achieving. Where will you be in 30 days? _____

2. Each month set new goals — stretch yourself.

3. Make your list. Call everyone you know...tell your story. Get excited!

4. Send people to www.IsaMovie.com, then follow up.

Remember 80% of all sales occur on the 5th-10th follow-up call.

5. Enroll new members _____ per month.

- Schedule 1-on-1 meetings and in-home business presentations.

6. Send them to IsaProduct.com to learn about the products they just purchased.

7. Show them how to make money and get the rebates — Break consultants.

8. Step them into more money with Rank Advancement Bonuses.

- Consultant Chart — Handout
- Star Consultant — Handout
- Executive/Crystal Executive — Handout

9. Now step your team members in with the RAB's — Show them the money!

10. Reach for Leadership Bonuses — You can do this!

11. Keep talking to new people every day...the more the better.

12. Take 100% responsibility for your success. Never give UP — Go for your Dreams!
